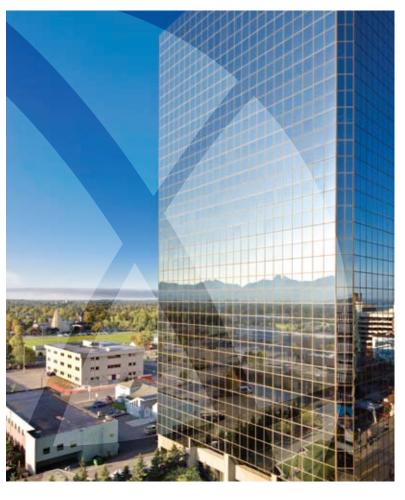
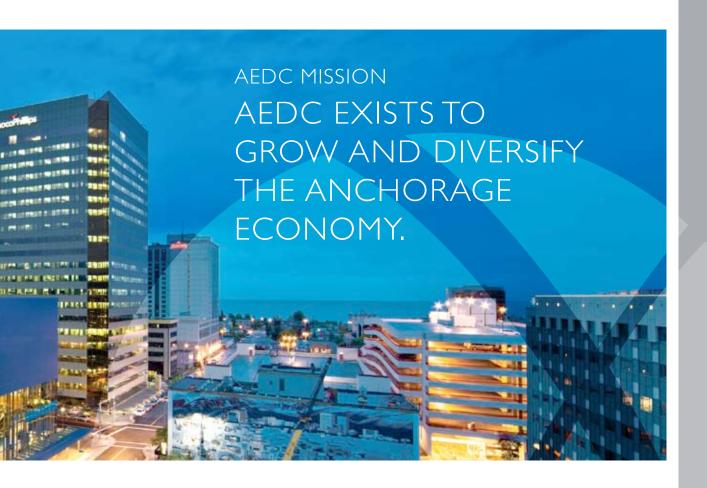


# 2010 ANNUAL REPORT







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# CHAIRMAN'S MESSAGE

It is my pleasure to present to you, on behalf of the Board of Directors, the Anchorage Economic Development Corporation's 2010 annual report to AEDC Investors and the Anchorage community.

As was noted last year in the AEDC annual report, the organization undertook a comprehensive strategic planning process involving staff, Investors and other stakeholders during 2010. I am pleased to say that the process was successfully completed after almost a year of input and discussion. Out of this process came an ambitious vision for the organization, its members and the Anchorage community: "By 2025, Anchorage is the #1 city in America to live, work and play."

This statement by itself defines a big, audacious and potentially overwhelming endeavor, but I believe we will achieve it through the dedicated efforts of the staff, Investors and sister organizations, and with the enthusiastic support of the entire community.

We have already begun to implement this program through the creation of the "Live. Work.Play. Committee" which will meet to catalog the dimensions that make a city a great place to live, work and play. This will be accomplished by first creating a narrative of Anchorage, looking at the community's strengths and weaknesses in each of these areas and then deciding which characteristics are relevant to Anchorage. Once the narrative is completed the individual committees will work to define metrics associated with all the



and assess national comparables against which to measure Anchorage. After this process is completed and the results are accepted by the AEDC Board of Directors, the staff of AEDC will begin compiling data on these specified metrics, locally and nationally.

I believe that after the first run of comparables we will see two things, areas where we are currently lagging on national indicators, but also areas where we currently excel. With the "can do attitude" we engender as Alaskans and citizens of Anchorage, I have no doubt that we will continue to exceed expectations in those areas that are our strengths, and we will continue to improve on the others. The quality of life in Anchorage is one of the reasons we all choose to live here, and through this process we will be able to define and communicate this reality to the rest of the world! Anchorage is a great place to live, work and play, and by 2025 it will be the best.



Chris Brown
Director of Business Planning Management
AT&T Alaska

## PRESIDENT'S LETTER AYEAR IN REVIEW



At the beginning of 2010, it looked like the Anchorage economy, which had started to decline in mid-2009 would continue its slide, at least through the first half of 2010. Fortunately that was

not the case and our prediction of a 1,200 jobs loss was incorrect. By mid-year we realized we had been too pessimistic in our predication and revised it for our July update to a loss of 500 jobs. I am happy to report that once again we were wrong. By year's end, the Anchorage economy had not only gained back ground but returned to growth; a small growth of approximately 200 jobs, but still a positive sign.

Anchorage seemed to weather the storm fairly well and barring another immediate worldwide or national recession, we are confident that Anchorage will continue experiencing modest, but steady growth going forward. A number of factors seem to have protected Anchorage during this tumultuous economic time. A stable housing market, healthy oil prices, the amazing growth of ANCSA corporations, and the air cargo industry were all positive influences that helped Anchorage ride out the storm better than most U.S. cities.

Just as many companies in the lower 48 recognized, during times of diminished resources it's pertinent to look internally for efficiencies as well as opportunities available. And, just as many companies found, this short but unique time provided AEDC the opportunity to refocus its efforts, not only in how we do business, but in how we see ourselves and see the Anchorage community as a whole.

During 2010, AEDC undertook a strenuous strategic planning and restructuring process, that although arduous at times now provides us with a roadmap to go forward and accomplish

a truly monumental vision; to make Anchorage the number one city in America to live, work and play by 2025.

During this process we were also able better define our organizational strengths and weaknesses including in-house expertise, resources and the unique structure of our organization. Subsequently, we have been able to align our staff resources, contract relationships as well partnerships to better serve the Anchorage community and our Investors.

Based on 2010 activities AEDC starts 2011 with many new initiatives including "Live.Work.Play," an AnchorageProspector.com redevelopment, new research initiatives such as the recently released "Everybody Loves Whales" white paper and new or expanded contract partnerships with entities such as the Ted Stevens Anchorage International Airport, and the Alaska Industrial Development and Export Authority. And, we have shown marked improvement in our company's financial performance.

In addition to our external processes, AEDC has redoubled its efforts on Investor engagement as well as fundraising and Investor recruitment, by hiring a development coordinator who works closely with the Investor Relations Committee and AEDC staff to build our funding base.

Just as 2010 was an opportunity for many companies and communities to rebuild themselves on a strong foundation, it also was for AEDC. We enter 2011 optimistic for the future of the Anchorage economy in the coming year. Our efforts are focused on a new vision that I believe we can all work together to achieve. By 2025, Anchorage will be the #1 city in America to live, work and play.

Bill Popp

AEDC President and CEO

# VISION STATEMENT

BY 2025, ANCHORAGE IS THE #1 CITY
IN AMERICA TO LIVE, WORK AND PLAY.

# We will...

Diversify the Anchorage economy to be less dependent on oil, gas and government spending

Secure investments in physical infrastructure and community re-development

Be a strong advocate for high quality health care, education and workforce development

Promote the development of affordable, long-term energy supplies

Seek to maintain and improve Anchorage's world-class recreational opportunities and quality of life





### **AEDC HIGHLIGHTS 2010**

TIMELINE OF NOTABLE ACHIEVEMENTS

#### **IANUARY, FEBRUARY** & MARCH

An Anchorage business was featured on Inc.com in three articles "How to Make a Million in Your Pajamas," "How to Run a Business From Home" and "9 Businesses You Can Start In Your Pajamas in 2010" in January

Released the 2010 AEDC Economic Forecast with a projected eight-tenths of a percent job loss

Released the second annual AEDC Business Confidence Index with a 53.6 rating, slightly more favorable than 2009

An award-winning author, journalist and TV personality, Stephen J. Dubner, co-author of the international bestsellers "FREAKONOMICS" and "SUPERFREAKONOMICS" presented to a record crowd of over 1300 attendees

AEDC launched Anchorage First, a spend local campaign along with partners ACVB, ADP, and the Anchorage and Chugiak-Eagle River Chambers of Commerce

Anchorage was featured in Smartmoney.com article "5 Metro Areas on the Real Estate Mend" on March 9th

Anchorage tied for "#I Best Cities for Jobs This Spring" on Forbes.com and Businessweek com on March 10th

AEDC was actively engaged in the response to Google's High Speed Fiber-to-Home RFI, working with MOA staff to develop the media/creative portion of the campaign

Researched EB-5 pilot program and approached multiple entities with proposal



#### **APRIL. MAY** & IUNE

AEDC worked with MOA staff to update the Comprehensive Economic Development Strategy (CEDS) for the Municipality of Anchorage

Organized and participated in a sister organizations summit to compare and share efforts, initiatives and projects

Anchorage featured in Forbes.com "The Best Cities for Jobs" on May 11th

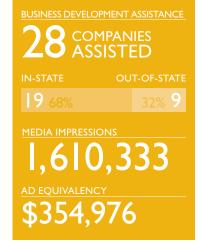
Anchorage made RelocateAmerica's "Top 100 Places to Live in 2010" list

Supported successful passage of state energy policy in legislation in Alaska

Signed Springboard/STEM contract with IEDC to support tech education and transfer to business in Anchorage and Southcentral

Completed AEDC strategic planning project with adoption of new strategic vision and direction by Board of Directors

The Anchorage economy and real estate market discussed in video feature on GlobeSt.com



#### **JULY, AUGUST** & SEPTEMBER

Released third annual AEDC Three-Year Economic Outlook which includes an update to the 2010 AEDC Economic Forecast: A revised loss of 500 jobs down from 1200 for 2010 with growth projected to resume in 2011 and continue through 2013

An internationally-recognized authority on global, economic, political and social trends, author loel Kotkin presented "Alaska: An Even Bigger Role in the Next Forty Years" to a crowd of over 750

Dana Krawchuk promoted to Development Coordinator

AEDC received an Excellence in Economic Development Award for its 2009 Annual Report from the IEDC

Alaska and Anchorage were featured in two articles "Alaska: Caribou Commons Or America's Lost Ace?" and "Sarah Palin: The GOP's Poison Pearl" by Joel Kotkin in his weekly New Geographer column on Forbes.com

Worked with TSAIA and DOTP&F to organize the Alaska Air Cargo Summit

Co-sponsored with The Wilson Agency, two Executive Roundtable leadership seminars for Alaska business leaders

Completed AEDC organizational restructuring based on new strategy and vision plan

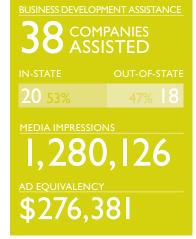
Anchorage was featured in article "Alaskan city has lessons for Calgary" on CalgaryHerald.com on September 18th

Provided information on possible solutions to two problems for the Alaska Railroad through SpringBoard

Delivered updated three-year economic forecast to MOA

First Investor Reception planned and successfully executed

New annual sponsorship campaign designed and implemented



#### OCTOBER, NOVEMBER & DECEMBER

Alaska featured positively in TheAtlantic.com article "The Best and Worst Performing State Economies in America" on October 10th

Anchorage ranks 8th on Milken city performance list on October 18th

"Stable Anchorage Dodges Worst of Housing Bubble" published in USA Today and posted on USAToday.com on October 20th

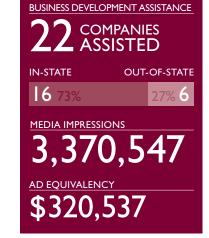
Supported efforts of Alaska Forward to organize the Leadership Council and initiate the first industry cluster working

The creation of the Live.Work.Play. committee was approved by the Board of Directors and will focus on a community engagement effort in 2011

Worked with Anchorage School District on project to bring film industry professionals into elementary school classrooms

Anchorage featured in multiple national online stories titled "FedEx has busiest day of the year for packages" in December

"These are America's Worst, Best Commutes" featured on Wired.com December 12th with Anchorage being recognized as one of the best



### YEARLY HIGHLIGHTS

**BUSINESS DEVELOPMENT ASSISTANCE** 

9 COMPANIES

OUT-OF-STATE IN-STATE 69 63%

7,910,824

AD EQUIVALENCY

\$1,092,62

PUBLIC RELATIONS CAMPAIGN ROI

FIFTEEN:ONE

BUSINESS

FACEBOOK TWITTER

NATIONAL NATIONAL OUALITY OF LIFE

689

**FOLLOWERS** 

STORIES

STORIES

STORIES

#### HIGHLIGHTS INCLUDE:

Worked with national site selectors to update their records with current information about Anchorage and the opportunities available

Directed multiple companies looking for demographic and salary information to AnchorageProspector.com

Worked with local entrepreneur on two business concepts

Worked with national outdoor/ sporting goods retailer on site selection as well facilitating meetings with local officials

Worked with local production company to find production offices, sound stage facilities and homes for lease

Researched Foreign Trade Zone and value-added export opportunities for local company

Hosted meetings for an aviation company interested in meeting potential partner companies to establish facilities in the Anchorage area

Worked with military tech startup firm seeking funding partners

Hosted Austrian Trade Commissioner. Rudolph Thaler, in Anchorage

Responded to RFI for national loan service company looking to open a call center on the west coast

Introduced national for-profit educational institution to national partners active in the Anchorage

Worked with out-of-state retail and telecom companies to identify appropriate properties for planned investment in 2011

Commissioned to perform statewide economic impacts analysis of "Everybody Loves Whales"

Worked with local fisheries association through the Springboard program to find modern and efficient ways for scallop counts

Provided site selector with air traffic route maps

Worked with local entrepreneur looking to start a local branch of an Atlanta-based green building company

### ANCHORAGEPROSPECTOR.COM

TOTAL VISITS FOR 2010

3,865

AVERAGE VISIT LENGTH

3.9 min

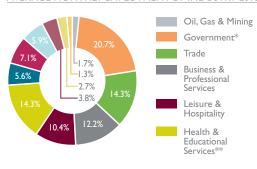
LISTING SEARCHES BY TYPE

LAND 584 RETAIL **OFFICE WAREHOUSE** 284

**INDUSTRIAL** 

## ANCHORAGE HIGHLIGHTS 2010

#### AVERAGE MONTHLY EMPLOYMENT BY INDUSTRY 2010



2010 UNEMPLOYMENT RATE

U.S.

Construction

Transportation

Other Services

Information

Manufacturing

\*Includes University of Alaska,

Anchorage and the Anchorage

\*\*Private education only

Financial Activities

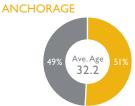
**ANCHORAGE** 

#### MEDIAN HOUSEHOLD INCOME (2009)



School District

#### POPULATIONS (2009)



#### SINGLE FAMILY HOUSING UNIT SALES (AVE. PRICE)



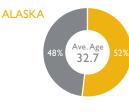
### 2010 FORECAST RESULTS

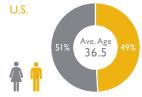
**RETURN TO** 



Anchorage is back on

the path to growth.





#### **BUILDING PERMIT VALUES (MILLIONS)**









#### NOTABLE MUNICIPAL & PUBLIC PROJECTS 2010

Continued construction on the 1,536 bed (\$240 Million) Goose Creek Correctional Facility located in Mat-Su Continued construction at the Tikahtnu Commons development with the opening of a 30,000-square-foot PetSmart, a pet store combined with Alaska's first pet hotel and spa and a new Red Robin restaurant Resurfacing of Glen Highway from Highland Road interchange to Airport Heights/Mountain View Drive stoplight \$15.29 million Completion of improvements to the Tudor and Lake Otis Intersection \$9.13 million

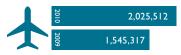
#### TRANSPORTATION CARGO STATISTICS

### ALASKA RAILROAD (SHORT TONS) 6,668,301 6,234,400

#### PORT OF ANCHORAGE (SHORT TONS)

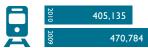


#### ANC CARGO TRANIST (SHORT TONS)

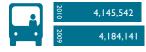


#### TRANSPORTATION PASSENGER STATISTICS

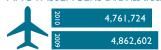
#### ALASKA RAIL ROAD PASSENGER RIDERSHIP



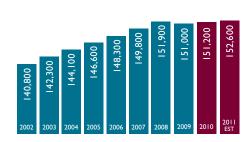
### PEOPLE MOVER PASSENGER RIDERSHIP



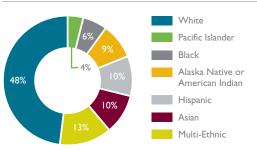
#### **ANC PASSENGERS** ENPLANED & DEPLANED



#### ANCHORAGE EMPLOYMENT



#### STUDENT DIVERSITY



Source: Anchorage School District (ASD)

#### LANGUAGES SPOKEN AT HOME BY ASD STUDENTS

After English, the five most common are Spanish, Hmong, Samoan, Filipino, and Yup'ik. Minority students comprise approximately 52 percent of the student population.

#### 2010 / 2011 PUBILC SCHOOL ENROLLMENT



#### **BACHELORS DEGREE\***

\* Or Higher

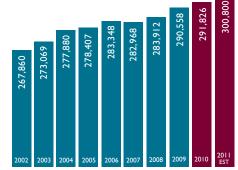






HIGH SCHOOL DIPLOMA\*

#### ANCHORAGE POPULATION GROWTH



### AEDC RESOURCES

#### **RESEARCH TOOLS**

www.AnchorageProspector.com / www.MatsuProspector.com / www.KenaiPeninsulaProspector.com: Provides demographics, competitive wage analysis, consumer spending, business profiles, and available commercial, industrial land and buildings in Anchorage, Mat-Su and the Kenai Peninsula.

#### **RESEARCH PROJECTS**

AEDC offers research management services for companies needing cost effective, confidential oversight of targeted economic analysis of issues or projects.

#### **VIDEO**

"Anchorage: Live. Work. Play." is a multiple-use four-minute video that can be used to recruit young professionals your company needs as well as demonstrate Anchorage's outstanding quality of life to potential clients and out-of-state interests.

#### **REPORTS AND FORECASTS**

AEDC Economic Dashboard: AEDC offers an up to date set of economic performance indicators.

AEDC Monthly Employment Report: AEDC delivers a monthly report on current employment data pertinent to Anchorage and Southcentral Alaska.

AEDC Annual Economic Forecast: In January, AEDC releases its annual forecast on jobs growth and economic drivers.

AEDC Business Confidence Index: Released in January, the AEDC Business Confidence Index offers clear insights into what the Anchorage business community thinks about the outlook for profits, sales, employment, challenges and opportunities in the coming year.

AEDC Annual Three-Year Economic Outlook: Released in July, the outlook tracks recent-past and future economic trends as reflected by six key economic indicators.

AEDC 10-Year Resource Extraction Projects Projection: An annual projection that offers an outlook for the next decade of mining as well as oil and gas projects and the projected labor needs.

The Impact of "Everybody Loves Whales" on Alaska's Economy: A preliminary analysis of the economic benefits and impacts for Anchorage and Alaska of the recent film production.

Kodiak Rapid Launch/Medium Lift Project Economic Benefits Analysis: An analysis of the potential economic benefits and impacts to Anchorage and Kodiak of expanded launch capabilities at the Kodiak Launch Complex.

2009 Anchorage Industrial Land Use Study: Study which measures the quality and quantity of the industrial land supply in the Anchorage Bowl, as compared to the projected demand for this land through 2030.

# AEDC 2010 FINANCIAL DATA





			V V		
INCOME	BUDGET FY2011	FY2010*	FY2009	FY2008	
Grants & Contracts	\$306,620	\$1,400,088	\$739,168	\$783,300	
Private Cash	\$761,725	\$663,285	\$517,880	\$552,775	
In-Kind	\$106,240	\$148,555	\$74,456	\$48,776	
Misc & Interest	\$5,000	\$7,291	\$4,747	\$61,135	
Total Income	\$1,179,585	\$2,219,219	\$1,336,251	\$1,445,986	
EXPENSES					
Marketing	\$324,474	\$463,113	\$686,743	\$460,576	
The state of the s	\$324,474 \$141,631	\$463,113 \$177,935	\$686,743 \$309,763	\$460,576 \$383,928	
Marketing Business Development Operations					
Business Development	\$141,631	\$177,935	\$309,763	\$383,928	

\*Pending final audit.

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# AEDC INVESTORS & PARTNER ORGANIZATIONS

#### **DIAMOND \$20,000 & UP**

Alaska USA Federal Credit Union

Anchorage Water & Wastewater Utility

**BP** Exploration

ExxonMobil

GCI

McDowell Group, Inc.

Municipal Light and Power

Municipality of Anchorage

Port of Anchorage

Professional Growth Systems

Solid Waste Services

Ted Stevens Anchorage International Airport

Walsh Sheppard

#### **PLATINUM** \$10,000 - \$19,999

Alaska Communications

Alaska Regional Hospital

Anchorage Community Development Authority

AT&T Alaska

ConocoPhillips

Continental Airlines DOWI HKM

Flint Hills Resources Alaska, LLC

Hotel Captain Cook

Morris Communications dba Anchorage Media Group

Premera Blue Cross Blue Shield of Alaska

Totem Ocean Trailer Express

Wells Fargo Bank N.A.

#### GOLD \$5,000 - \$9,999

Alaska Aerospace Corporation

Alaska Airlines, Inc.

Alaska Channel

Alaska Interstate Construction

Alaska Railroad Corporation

Alaska Regional Council of Carpenters

Aleut Corporation

Anchorage Opera

BiNW

CH2M Hill

Chugach Alaska Corporation

Chugach Electric Association

DenaliTek Incorporated

Era Aviation

Evergreen Films

FedEx Express

First National Bank Alaska

Fox 4 KTBY-TV

IMIG Audio/ Video

KeyBank kpb Architects

Northern Lights Media dba KTUU

Northrim Bank

Providence Alaska Medical Center

Shell Oil

The Wilson Agency

Thompson and Company

USKH Inc.

#### **SILVER \$2,500 - \$4,999**

Alaska Heart Institute

Alaska National Insurance Company

Alaska Native Business & Resource Directory

Anchorage Daily News

Architects Alaska

Artique, Ltd.

Beacon Occupational Health and Safety Services, Inc.

Birch, Horton, Bittner & Cherot

Brews Brothers, LLC

Brown Jug

Calista Corporation

Carlile Transportation

Chevron

Clear Channel Radio

Cook Inlet Housing Authority

Dowland Bach Corporation

Eklutna, Inc.

ENSTAR Natural Gas Co.

Lynden International

Matanuska-Susitna Borough Michael Baker Ir., Inc.

Mikunda, Cottrell & Co., Inc.

Millrock Resources, Inc.

Morrison Auto Group

NANA Development Corporation

Northern Air Cargo

Odom Corporation

Pebble Limited Partnership

Penco Properties

Porcaro Communications, Inc.

Princess Tours RIM Architects

TekMate, Inc.

Tesoro

The Alaska Club

The Tatitlek Corporation

University of Phoenix

### **BRONZE \$500 - \$2,499**

Adams and Associates

AeroMetric

AK Supply, Inc.

Alaska AFL-CIO

Alaska Cargoport, LLC

Alaska Distillery

Alaska Executive Search

Alaska Growth Capital

Alaska Magazine

Alaska Pension Services, Ltd.

Alaska Rubber and Supply, Inc.

Alaska Sales and Service Alaska SeaLife Center

Alaskan Energy Resources

Alyeska Resort AMC Engineers

Anchorage Concert Association

Anchorage Convention and Visitors Bureau

Anchorage Downtown Partnership, Ltd.

Anchorage Marriott Downtown Anchorage Museum at Rasmuson Center

Anchorage Sand & Gravel

Bond, Stephens & Johnson, Inc.

Bristol Bay Native Corporation

Burr, Pease & Kurtz Cange and Chambers

Carr Gottstein Properties

Charlene's Express Travel, Inc.

Chenega Corporation Chugiak-Eagle River Chamber of Commerce

City Electric Inc.

Cloud49

Coffman Engineers Inc.

Commodity Forwarders, Inc. Copper River Seafoods

Cornerstone Construction Co., Inc.

Credit Union I

CRW Engineering Group LLC

Crystal Glacier Water

Davis Constructors

Denali Alaskan Federal Credit Union

Excel Construction

F.R. Bell & Associates, Inc.

Frampton and Opinsky

HDR Alaska, Inc.

Hilton Anchorage

Holmes Weddle & Barcott PC

Horizon Lines Alaska

Hot Wire, Inc.

Hughes Gorski Seedorf Odsen & Tervooren, LLC

Imex, Ltd. Dba Dynamic Properties

International Union of Operating Engineers, Local 302

Irwin Development Group, LLC

JL Properties, Inc.

Ken Brady Construction

Kiewit Building Group

Knik Arm Bridge & Toll Authority KPMG

Kumin and Associates

Linford of Alaska, Inc. Marsh USA Inc.

Matanuska Electric Association

Matanuska Valley Federal Credit Union

Meridian Management

Millenium Alaskan Hotel Anchorage Motznik Information Services

MSI Communications

Northcoast Mechanical

Northern Economics, Inc. Pacific Tower Properties, Inc.

PangoMedia, LLC

Parker, Smith & Feek, Inc. Pedro Bay Corporation

Pegasus Aircraft Maintenance, LLC Pfeffer Development Group, LLC

PIP Printing

Potelcom Supply, Inc.

Prudential Jack White Vista Real Estate

RE/MAX Properties, Inc.

Rise Alaska, LLC

Roger Hickel Contracting Inc.

Schwantes, Inc. Scott Balice Strategies, LLC

Sequestered Solutions Alaska Southcentral Alaska Council of Building & Construction

Specialty Products, Inc.

Spenard Builders Supply The Anchor

The Nerland Agency, Inc.

The Strategy Biz

UAA-College of Business and Public Policy UAA-Small Business Development Center

**URS** Corporation

**US Travel** Weatherholt and Associates, LLC

### SISTER ORGANIZATIONS

Alaska General Contractors

Alaska Housing Finance Corporation

Alaska Industrial Development & Export Authority

Alaska Manufacturing Extension Partnership, Inc.

Alaska Miners Association

Alaska Oil & Gas Association

Alaska Partnership for Economic Development (APED)

Alaska Process Industry Careers Consortium

Alaska Resource Development Council Alaska State Chamber of Commerce

Alaska Support Industry Alliance

Alaska Tourism Industry Association

Alaska Trucking Association Anchorage Chamber of Commerce

ANCSA Regional Association

Buy Alaska

The Alliance

Commonwealth North

Cook Inlet Tribal Council, Inc. Institute of the North

Kenai Peninsula Borough Renewable Energy Alaska Project

Resource Development Council for Alaska

UA Center for Economic Development

World Trade Center Alaska

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# AEDC BOARD OF DIRECTORS









CHAIRMAN

Chris Brown
Director of Business
Planning Management,
AT&T Alaska

VICE CHAIR

**Greg Pearce**VP & GM, Commercial
Services, GCI

SECRETARY/
TREASURER

Joseph Everhart

Sr. VP of Alaska Commercial Banking, Wells Fargo Bank N.A.

IMMEDIATE PAST CHAIR

Lon Wilson
President, The Wilson

#### **VOTING MEMBERS**

Anand Vadapalli President & CEO, Alaska Communications
Bill O'Leary Vice President of Finance & CFO, Alaska Railroad

Bob Heinrich VP, Finance, ConocoPhillips

Bruce Bustamante Vice President of Community and Public Affairs, Princess Tours

Bruce Lamoureux Chief Operating Officer, Providence Alaska Region
Chris Stephens Associate Broker, Bond, Stephens & Johnson, Inc.
Claire Fitzpatrick Vice President & CFO, BP Exploration Alaska, Inc.

Connie Carter Managing Director for Alaska Operations, FedEx Express

Dale Pittman Alaska Production Manager, ExxonMobil

David Hamilton Sr. VP Business & Commercial Lending, AK USA Federal Credit Union

Dennis Mitchell Vice President - Alaska, Lynden International

Ed Herndon CEO, Chugach Alaska Corporation

Greg Kessler Director of the Alaska Commercial Group, Totem Ocean Trailer Express
Lynn Henderson Director of Sales, Alaska Market, Premera Blue Cross Blue Shield of Alaska

Mark Liland Director of Sales, Northern Air Cargo

Marla Wellington Manager of Sales, WA, ID, OR & AK, Continental Airlines

Michael Martin Vice President, First National Bank Alaska

Michael Prozeralik President, kpb architects
Mike Devlin Founder, Evergreen Films, Inc.
Pat Walsh Founder & CEO, Walsh Sheppard
Scott Hansen Business Manager, Carpenters Local 1281

Sophie Minich Chief Operating Officer, CIRI Stewart Osgood President, DOWL HKM

Suzanne Cherot Shareholder & Attorney, Birch, Horton, Bittner & Cherot Terry Bailey VP Business Development Energy & Chemicals, CH2M HILL

Timothy Vig President, USKH

#### **EX-OFFICIO MEMBERS** APPOINTED BY THE BOARD

Bill Evans Chair, Anchorage Chamber of Commerce

Brian Nerland District President, KeyBank Alaska
Carol Comeau Superintendent, Anchorage School District

Chris Anderson Deputy Director – Credit & Business Development, AIDEA
Chris Schutte Executive Director, Anchorage Downtown Partnership

John Parrott Airport Manager, Ted Stevens Anchorage International Airport

Dr. Don Bantz President, Alaska Pacific University

Elisha Baker Dean, College of Business and Public Policy, UAA

George Vakalis Board Member, AWWU Jim Posey General Manager, ML&P

Julie Saupe President & CEO, Anchorage Convention & Visitors Bureau

Larry Cash President, RIM Architects
Mary K. Hughes Past Board Chair, AEDC

Susie Gorski Executive Director, Chugiak-Eagle River Chamber of Commerce

Tennys Owens President, Artique, Ltd.

Wanetta Ayers Deputy Commissioner, State of Alaska Office of Economic Development

William Dann CEO, Professional Growth Systems

#### **EX-OFFICIO MEMBERS** LEGISLATORS

Craig Johnson Representative, Alaska State Legislature
Lindsey Holmes Representative, Alaska State Legislature
Johnny Ellis Senator, Alaska State Legislature
Lesil McGuire Senator, Alaska State Legislature

### **EX-OFFICIO MEMBERS** MUNICIPALITY

Mayor Dan Sullivan Municipality of Anchorage

Bill Starr Assembly Member, Municipality of Anchorage
Ernie Hall Assembly Member, Municipality of Anchorage





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