

2015 Annual Report





Board of Directors

2015 Voting Members

Chair – Michael Prozeralik KPB Architects

Vice Chair – James Hasle BDO USA, LLP.

Secretary/Treasurer – Marilyn Romano Alaska Airlines

Alaska Communications Randy Ritter

Alaska Dispatch News Alice Rogoff

Alaska Railroad Corporation Dale Wade

Alaska USA Federal Credit Union Wayne Bailey

Birch Horton Bittner & Cherot Suzanne Cherot

BP Exploration Dave Van Tuyl

CIRI Sophie Minich

ConocoPhillips Michael Carr

DOWL Steve Noble

ExxonMobil Corporation Kim Jordan

FedEx Express Dale Shaw

First National Bank Alaska Jason Feeken

GCI Greg Pearce

Hotel Captain Cook Raquel Edelen

Holland America/Princess Cruises Ralph Samuels

Lynden Inc. Rick Pollock

Northern Air Cargo Sami Glascott

Northrim Bank Larry Coope

Pacific Northwest Regional Council of Carpenters Scott Hansen Premera Blue Cross Blue Shield of Alaska Lynn Rust Henderson

Premera Blue Cross Blue Shield of Alaska Lynn Rust Hend Professional Growth Systems William Dann

Providence Health & Services Alaska Kirsten Schultz

Stantec Timothy Vig

The Wilson Agency, LLC Lon Wilson

Totem Ocean Trailer Express Grace Greene

Walsh Sheppard Jack Sheppard

Weidner Apartment Homes Gregory Cerbana

 $\begin{tabular}{ll} Wells Fargo Bank N.A. \ Joseph Everhart \\ \end{tabular}$

2015 Ex-Officio Members – Alaska Legislature

Senator Berta Gardner

Senator Lesil McGuire

Representative Matt Claman

Representative Gabrielle LeDoux

2015 Ex-Officio Members – Municipality

Mayor Ethan Berkowitz

Chris Schutte, Office of Economic & Community Development

Assembly Member, Ernie Hall

Assembly Member, Bill Evans

2015 Ex-Officio Members — Appointed by the Board

AIDEA Chris Anderson

Alaska Pacific University Dr. Don Bantz

Anchorage Chamber of Commerce Bruce Bustamante

Anchorage Downtown Partnership, Ltd. Andrew Halcro

Anchorage School District Ed Graff

Anchorage Water and Wastewater Utility Andrew Eker

Artique, Ltd. Tennys Owens

AT&T Alaska Chris Brown

Chugiak-Eagle River Chamber of Commerce Susan Gorski

Cook Inlet Housing Authority Carol Gore

Delta Air Lines Tony Gonchar

Girdwood 2020 Diana Stone Livingston

KeyBank Brian Nerland

Lynden Dennis Mitchell

Municipal Light & Power

Port of Anchorage Steve Ribuffo

RIM Architects Larry Cash

State of Alaska, DCCED

Ted Stevens Anchorage International Airport John Parrott

University of Alaska Anchorage Thomas Case

University of Alaska Board of Regents Mary Hughes

Visit Anchorage Julie Saupe





AEDC Mission

To grow a prosperous, sustainable and diverse economy.

AEDCValues

Integrity: Being transparent and ethical in all our dealings

Credibility: Demonstrating competency and expertise in everything that we do

Proactive: Creating opportunities through innovative actions

Collaboration: Leveraging our strengths with the strengths of others

AEDCVision

By 2025, Anchorage is the #I city in America to Live, Work and Play.

- We will diversify the Anchorage economy to be less dependent on oil, gas and government spending
- We will secure investments in physical infrastructure and community re-development
- We will be a strong advocate for high-quality health care, education and workforce development
- We will promote the development of affordable, long-term energy supplies
- We will seek to maintain and improve Anchorage's world-class recreational opportunities and quality of life

Hello and Welcome to the 2015 Annual Report for Anchorage Economic Development Corporation! Our vision, the basis of our Live. Work. Play. (LWP) initiative, is to make Anchorage the #1 city in America by 2025. Through this process, we will improve our community and make Anchorage a more competitive city that attracts and retains a talented workforce, a critical need if we are to draw new business investment to Anchorage in the coming years. This vision is supported by our more than 230 Investor companies, as well as the more than 200 volunteers and 158 partner organizations collaborating through LWP to make our city the best it can be.

The LWP initiative made noticeable progress on many fronts. The LWP Narrative survey was completed, surpassing expectations with over 1,275 responses, and used as the basis for the revision of the LWP aspirational Narrative for Anchorage. Our Areas of Focus have made progress in implementing a number of initiatives, including: the Green Dot bystander intervention program, the completion of Phase I in creating a new local arts council, a new wayfinding plan for the city's parks and trails and comprehensive proposals for changes to city planning policy. These all-volunteer committees are the power behind LWP, striving to deliver real improvements in the quality of life in Anchorage.

In January 2015, AEDC hosted our largest Economic Forecast Luncheon to date, selling out with more than 1,600 attendees. During Alaska Entrepreneurship Week, AEDC hosted the 3-Year Outlook Luncheon, which achieved its first sell out status. AEDC held several new events to strengthen and promote our community, the most notable of which was the Rally For Our Troops. In February, Army officials were in Anchorage to gain an understanding of how a reduction of 2,600 Army troops on JBER would impact the community. AEDC and Visit Anchorage led a citywide group to organize the event. The resulting tour, community rally and listening session were immensely successful.

Throughout the year, AEDC provided over 20 economic reports, assisted over 160 businesses and supported many local startups and small businesses. Our Business and Economic Development Department provided roundtables for two new industry focus areas, which have resulted in continued collaboration and innovation for these sectors. AEDC was also proud to launch a new online video series, Where to Startup, providing insight, knowledge and resources to entrepreneurs throughout the state.

In partnership with the Alaska International Airport System and the Municipality of Anchorage, AEDC worked to establish the Alaska AeroNexus® Alliance (launching in February 2016). As part of a collaborative effort, AEDC is working to attract investment from industries reliant on air transportation, including pharmaceuticals, automotive electronics and third-party logistics providers.

In October, AEDC's leadership of the IEDC Annual Conference host committee came to fruition. With over 1,300 attendees, 40 concurrent learning sessions, eight learning labs and over 60 exhibitors, the IEDC Board has recognized this conference as a "landmark" event for their organization. The conference had an estimated \$2.5 million economic impact on Anchorage and Alaska and brought over 100 (estimated) site selection industry representatives seeking new locations for investment.

Overall, 2015 was a strong year for AEDC and the Anchorage community. This is all the more important as we enter the uncertain landscape of 2016. Thank you to our 2015 Board of Directors for their time and energy last year, and to all of our Investors for supporting the mission and vision of AEDC. Together, we can weather the difficult times ahead while seeking new ways to diversify our economy as we all work together to build a bright future for our city and state.

Sincerely,



Bill Popp

Bill Popp

President & CEO,

Anchorage Economic

Development Corp.



Michael Prozeralik Michael Prozeralik 2015 Board Chair, AEDC President, KPB Architects



2015 was a busy year for Live. Work. Play. In January, the latest metrics were released in conjunction with the new Live. Work. Play. magazine. The 2015 Live. Work. Play. magazine was published by Alaska Dispatch News and distributed with their Sunday newspaper.

2015 LIVE. WORK. PLAY. METRICS

LIVE

#20

WORK

#2

PLAY

#15

158 SIGNED PARTNER ORGANIZATIONS

See a full list at:

www.AEDCweb.com/Live-Work-Play/join

I LOVE ANCHORAGE

- 69 I Love Anchorage hosts
- over 8,400 followers



NARRATIVE SURVEY & REVISIONS

The LWP Survey with two questions - "Why do you live here?" and "Why would you leave?" - was re-launched and completed with 1,275 responses collected. This data gave AEDC the opportunity to check the pulse of our community after five years of growth in LWP.

A Narrative Review Committee of more than 35 members from all walks of life in Anchorage analyzed the survey results and helped AEDC update the aspirational Narrative for Anchorage. The revised Narrative was submitted to the AEDC Board of Directors at their Annual Meeting in December.

LWP SELECTED AS FOCUS AREA FOR MAYOR BERKOWITZ

The momentum that this initiative is gaining was all the more evident this summer when newly elected Mayor Ethan Berkowitz chose LWP as one of his transition sub-committees and continued to work closely with AEDC to incorporate LWP into his administration's priorities.

SIGNATURE EVENT: I LOVE ANCHORAGE FIRST FRIDAY

Nov. 6, 2015 - Our second First Friday event took place at the Anchorage Museum at Rasmuson Center, featuring our art panel exhibit showcasing the first two years of the I Love Anchorage Instagram account. There were more than 1,100 attendees. The Museum also enlisted the Akela Collective, a group of local photographers, to provide "Faces of First Friday," an interactive portrait session linked to social media during the event. The event brought together many of the I Love Anchorage hosts, connecting them and the public to the LWP Areas of Focus.







Area of Focus Updates

HOUSING

The Housing Area of Focus has completed proposals for modifications to city planning codes that would improve existing infrastructure in Anchorage as well as clarify requirements around developer-funded infrastructure improvement. They are continuing to work on proposals to allow single-family homes on smaller lots and the creation of a Storm Water Utility. These efforts will help reduce the costs to develop intelligent housing projects in Anchorage that meet the needs of the growing population without sacrificing quality and safety for the community.

CREATIVE PLACEMAKING

The Creative Placemaking group completed Phase I and is now in Phase II of creating a local arts council, "Make Anchorage." Anchorage has been without a local arts council for 30 years, and this privately funded enterprise would help local arts establishments access national grant funding and individual artists receive business guidance and expertise in marketing their own artwork.

COMMUNITY SAFETY

Our Community Safety Area of Focus is pushing forward on the expansion of Green Dot, a safe, bystander intervention program that empowers all Alaskans to help prevent violence in their neighborhoods. The committee is renewing its focus on prisoner recidivism and helping to reduce the rates of reoffense in Anchorage through systematic programming to reintegrate prisoners to the broader community.

TRAILS INITIATIVE

Trails Wayfinding has created three proposals for new signage structures on the Anchorage trails system. Schools on Trails continued their pilot program at Nunaka Valley Elementary school, with classes taught on and around the trail system, showing evidence of improved attendance and health. The German immersion school, Rilke Schule, also connected with the program through Meadow Park. In a Trails Initiative/Education crossover, the Anchorage School District has partnered up with Providence Health & Services Alaska to increase health awareness in schools through a program called SQORD.

EDUCATION

90 Percent by 2020 released the results for their Anchorage businesses survey regarding the critical soft skills and personal qualities needed in the workforce and perceptions about recent high school graduates who are new entry-level employees. Graduation Blitz 2015 was held to great success. This citywide celebration was held to honor the class of 2015, inspire future graduates and reinforce the message to families and community members that graduation is an important milestone that we value as a community.

WORKPLACE WELL-BEING

The Workplace Well-Being Employer Recognition Program was designed, seeking to identify and acknowledge organizations in Anchorage that prioritize the health and well-being of their employees. When an organization meets the criteria established, they will be awarded with the Employer Recognition Program's badge of distinction, as well as the ability to showcase the badge's graphic on a variety of platforms. This recognition will help employers attract and retain talent by earning the credential as a desirable workplace.

ONE ANCHORAGE, ONE ECONOMY

The I+I Alaska survey was launched and completed, bringing together a number of organizations to work toward creating better and more diverse workplaces. The Anchorage Assembly passed the non-discrimination ordinance, which was then signed into law by the Mayor. This team also facilitated Anchorage's first-ever Welcoming Week, celebrated September I2-20. Five separate events engaged businesses, government and community organizations and individuals. A three-year commitment to make Anchorage a more open, diverse and welcoming community is being moved forward by the Welcoming Anchorage Committee, led by Anchorage First Lady Mara Kimmel.

SITE IDENTIFICATION, DUE DILIGENCE

In 2015,AEDC staff conducted intensive work to identify sites that could be viable for development. Three parcels of airport land were chosen for in-depth due diligence work including a review of utility service, zoning, transportation access and other factors. Additionally, multiple off-airport locations were identified as potential sites.

INDUSTRY RESEARCH & RELATIONSHIP DEVELOPMENT

Substantial work was conducted in 2015 to identify and research industry niches and target companies reliant on air cargo that could benefit from an Anchorage location. One result of this work was the identification of clinical trials logistics as a substantial opportunity for Alaska. This work has been conducted through both networking at targeted industry conferences and direct outreach to businesses.

CONFERENCES ATTENDED IN 2015 INCLUDE:

- Cool Chain Association, Perishables Supply Chain Conference (May 17-20)
- Council of Supply Chain Management Professionals Annual Conference (Sept. 28-30)
- IEDC Annual Conference (Oct. 4-5)
- Cold Chain GDP Global Forum (Oct. 6-9)
- Cargo Logistics America Conference (Dec. 1-3)



38

OUT-OF-STATE COMPANIES



24

IN-STATE COMPANIES



62

TOTAL COMPANIES

BYTHE NUMBERS

Attendance at targeted industry conferences and direct outreach to decision-makers resulted in numerous one-on-one meetings with companies (totals on the left).

In addition to the companies AEDC met with, project consultant Global Logistics Development Partners met with over 30 additional companies in Q3 and Q4 of 2015.

STRATEGIC PLANNING FOR 2016 WORK

In November 2015, Bill Dann of Professional Growth Systems led a strategic planning session conducted with AEDC, Ted Stevens Anchorage International Airport (TSAIA) and consultants from Global Logistics Development Partners. The result of this session was the "Logistics Based AeroNexus® Development Project" plan. This strategic plan outlines the timeline for work and responsible individuals; the plan has been a core piece of guidance for the team working on this project.

I MILLION CUPS

I Million Cups (IMC) is a national program designed by the Kauffman Foundation that allows entrepreneurs to showcase their business idea or plan to an audience of angel investors, entrepreneurs, service providers and others that make up the startup community in Anchorage. IMC has become the leading networking event for Anchorage's startup community to educate, engage and connect. AEDC continues to support this effort through recruitment of entrepreneurs and host responsibilities, as well as continuing to provide IMC as an opportunity for the startups and entrepreneurs we work with to gain exposure to the local startup community.

SITE SELECTOR FAMILIARIZATION TOUR

AEDC hosted a Familiarization Tour during the IEDC Annual Conference in October. The tour included four site selectors representing various companies in many industries. Participants toured TSAIA, the Port of Anchorage and had a helicopter tour provided by Tanalian Aviation. Site selectors also met with key industry representatives and municipal representatives in Anchorage and Eagle River. AEDC received very positive feedback from participants in regard to the insight provided about the benefits of doing business here and the efforts we have in place to address the challenges we face (housing, availability of workforce, etc.).

BUSINESSES ASSISTED



47

AEDC INVESTOR COMPANIES



116

NON-INVESTORS



112

ALASKA-BASED



51

OUT-OF-STATE



163

TOTAL BUSINESSES ASSISTED

STARTUP ASSISTANCE

AEDC worked with multiple groups and individual entrepreneurs in 2015, such as Sweet Chalet, Fishe Wear and Vertical Harvest Hydroponics (VHH). Assistance included market research support, feedback on business planning, marketing, KivaZip microloans, social media outreach and more. AEDC also provided roundtables for two new industry focus areas: peony logistics and local food industry expansion, which have resulted in continued collaboration and innovation for these sectors.

WHERE TO STARTUP

In 2015, AEDC partnered with Alaska Channel to film and edit 10 videos on different aspects of starting a business. AEDC staff worked closely with Alaska Channel to edit 45-minute interviews with various experts down to 10 minutes. The finished videos were uploaded to AEDCweb.com and promoted throughout Alaska. AEDC networked with groups such as Alaska Native corporations, the Small Business Development Center (SBDC) and the State of Alaska to connect Alaska entrepreneurs with this new series. By the end of the year, GCI had committed to sponsoring 10 additional videos in 2016.



Site Selector Familiarization Tour



VHH with Sen. Sullivan at AEDC AFN booth



Fishe Wear Product Preview



Where to Startup Title Slide

PUBLIC RELATIONS

716

MEDIA PLACEMENTS



\$13,318,193

MEDIA VALUE



368,943,582

REACH



302:1

ROI

WEBSITE



43,752

SESSIONS



30,218

USERS



87,858

PAGEVIEWS



01:49

AVG. SESSION DURATION



68.1%

NEW VISITOR

SOCIAL MEDIA - AEDC

*(AS OF DEC. 2015)



1,689 (+392)

FOLLOWERS - AEDC FACEBOOK FST. AUG. 2009



3,400 (+580)

FOLLOWERS - AEDC TWITTER EST. FEB. 2009



1,343 (+301)

FOLLOWERS - AEDC LINKEDIN EST. MAR. 2013



384 (+160)

FOLLOWERS - AEDC INSTAGRAM EST. JUN. 2013

SOCIAL MEDIA - LWP

*(AS OF DEC. 2015)



1,376 (+374)

FOLLOWERS - LIVE. WORK. PLAY. FACEBOOK EST. FEB. 2012



8,506 (+6,015)

FOLLOWERS - LIVE. WORK. PLAY. INSTAGRAM EST. OCT. 2013

E-NEWSLETTER - AEDC



3,807

SUBSCRIBERS



16.5%

OPEN RATE



2.2%

CLICK-THROUGH

E-NEWSLETTER - LWP



1,069

SUBSCRIBERS



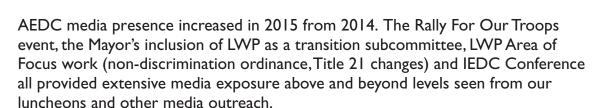
27.2%

OPEN RATE



4.7%

CLICK-THROUGH

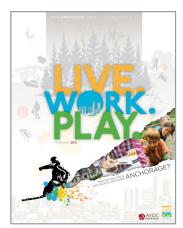


AEDC officially launched the new AEDCweb.com in November 2014, with extensive expanded content added throughout 2015. Website metrics improved across the board throughout the year.

All social media platforms saw increased performance, with the Live. Work. Play. Instagram account, I Love Anchorage, growing substantially.

The AEDC email lists saw growth in 2015 and the Live. Work. Play. e-newsletter was launched to much success. This new monthly e-news provides updates on the initiative, each Area of Focus and community events.

AEDC successfully produced two magazines with Alaska Dispatch News: the Live. Work. Play. magazine in January and the Alaska Innovator in July.





PICK. CLICK. GIVE. ANALYSIS

The Research Department was contracted by the Rasmuson Foundation to organize and analyze Pick. Click. Give. donation data from the last seven years.

ANC CORPORATE BUSINESS TRAVEL SURVEY

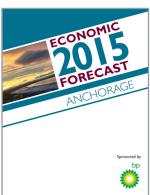
TSAIA amended the Economic Development Services Letter of Agreement with AEDC to include the implementation of a survey designed to help TSAIS gain a higher understanding of destinations frequented by business travelers and to suggest new opportunities for services and improvements. The survey was successfully launched, analyzed and delivered as a report to TSAIA.

BUSINESS CONFIDENCE INDEX SURVEY

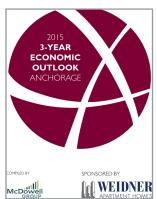
The eighth annual Business Confidence Index (BCI) survey was conducted by AEDC staff, with 239 responses collected. This was just under the record 245 responses collected in 2014.

REPORTS

AEDC researched, surveyed and released 21 economic reports in 2015. These reports included:











All AEDC reports are available at AEDCweb.com/research-reports.

ANCHORAGEPROSPECTOR.COM - RESEARCH TOOL ALERT!

The Anchorage Prospector widget is available on AEDCweb.com. The tool offers immediate information on Anchorage community demographics and available commercial real estate.

While some website metrics for AnchorageProspector.com declined slightly (sessions and users), overall usage showed positive improvements with increases in pageviews (both return users and unique), pages per session, average session duration and average time on page. The site also saw a decrease in bounce rate. All of this indicates users are spending more time on the site and accessing more information.



2,839

SESSIONS



2,399

USERS



3,413

PAGEVIEWS



62% Increase

AVG. SESSION DURATION



16.2% Increase

AVG. TIME ON PAGE



AEDC Signature Luncheons

AEDC Economic Forecast Luncheon

Featured Speaker: Daniel Pink, author of "Drive" and host of National Geographic's Crowd Control

Date: Feb. 5, 2015



Speaker Sponsors: GCI & Alaska Airlines

Attendance: 1,600+ Sold Out

AEDC 3-Year Outlook Luncheon

Featured Speaker: Adam Braun, founder of Pencils of Promise and best-selling author

Date: Jul. 29, 2015



Speaker Sponsors: Premera Blue Cross Blue Shield of Alaska & Weidner Apartment Homes **Attendance:** 1.500+ Sold Out

Other AEDC Events

RALLY FOR OUR TROOPS

In February, Army officials were in Anchorage to conduct a listening session to gain an understanding of how a reduction of 2,600 Army troops on JBER would impact the Anchorage area. When the city was informed of this visit in late January, the Mayor asked Bill Popp and Julie Saupe of Visit Anchorage to co-chair a committee to organize the event and a citywide tour for the officials. AEDC staff provided support in the communications and research needed to successfully orchestrate these events. The resulting tour, community rally and listening session were a success, with approximately 1,000 residents at the rally and 500 staying for the listening session.

INVESTOR MEET & GREETS

These new events were introduced in 2015 to provide networking opportunities and LWP Area of Focus updates to our Investors at no cost to them. The ability to host these events is only open to Investors at the Gold level and above. The first was held in May at KPB Architects. Over 50 Investors attended to hear information on the Community Safety Area of Focus and the Green Dot program. In August, Wells Fargo hosted a well-attended Meet and Greet, featuring a presentation on the One Anchorage, One Economy Area of Focus and the Welcoming Cities initiative.

ENTREPRENEURSHIP: E-WEEK & CROWDFUNDING

AEDC worked with a number of partner organizations on Alaska Entrepreneurship Week (E-Week), including: The Boardroom, SBDC, BEI and APU to name a few. In all, 19 events were held, including: Start-up Weekend, I Million Cups, AEDC's July Luncheon and Entrepreneur Exhibit Hall, the Mini Maker Faire and a number of courses and workshops featuring speakers such as Ed Hess.

In October, AEDC hosted our third annual crowdfunding panel and speaker in partnership with the International Economic Development Council. The event, The Essence of Crowdfunding, was organized in three parts. Former Lieutenant Governor Mead Treadwell inducted the first group of individuals into the Northern Innovator Hall of Fame; Kevin Anselm gave a keynote speech on securities laws and the future of intrastate equity-based crowdfunding; and a panel of three successful crowdfunders gave insight into the challenges and opportunities they faced throughout their campaigns.

RESOURCE EXTRACTION REPORT RELEASE & RECEPTION

The annual Resource Extraction Report was released during a reception at the Lakefront Anchorage on Nov. 10, 2015. Joe Beedle of Northrim Bank and Bill Popp spoke at the event. Senators Lisa Murkowski and Dan Sullivan provided video addresses. The event was a success with almost 100 people in attendance.

IEDC Annual Conference

In October 2015, the International Economic Development Council (IEDC) held their Annual Conference in Anchorage. Planning for this event began in 2014, with AEDC leading the Anchorage host committee.



- IEDC Board recognized the 2015 IEDC Annual Conference in Anchorage as a "landmark" event for their organization
- 1,300 attended with an estimated 200+ spouses, children and guests
- Estimated \$2.5 million economic impact to Anchorage and Alaska
- Largest 2015 conference in Alaska other than AFN
- Attendees traveled from 48 states, Washington, D.C., the Virgin Islands, Guam, Puerto Rico, eight Canadian provinces, six continents and 12 countries
- An estimated 100+ site selection industry reps attended, representing thousands of businesses seeking new locations for investment
- Alaska and Anchorage were featured on a global economic stage during the seven days of conference-related events in Anchorage
- Three downtown hotels sold out during the conference

Awards

PR NEWS' "SOCIAL MEDIA ICON AWARD"



The AEDC I Love Anchorage Instagram campaign received Honorable Mention recognition, as one of five finalists for the international PR News' "Social Media" Icon Awards," in the category "Instagram: Best PR Campaign." The United National Foundation #UNselfie campaign won the category. The top finalists in addition to AEDC included National Geographic.

IEDC EXCELLENCE IN ECONOMIC DEVELOPMENT AWARDS

- Gold for General Purpose Website: AEDCweb.com re-design
- Silver for Special Event: 2014 Crowdfunding AK event

PUBLIC RELATIONS SOCIETY OF AMERICA, ALASKA CHAPTER AWARDS

- Aurora Award Events: AEDC, Visit Anchorage and Thompson & Co. Public Relations: Rally For Our Troops
- Award of Excellence Social Media: I Love Anchorage Instagram

AMERICAN MARKETING ASSOCIATION, ALASKA **CHAPTER AWARDS**

- Prism Award Community Development Campaign of the Year: Live. Work. Play.
- Pinnacle Award Social Media Initiative: #iloveanchorage

ANCHORAGE PRESS: 2015 PRESS PICKS

I Love Anchorage voted "Best Local Instagram"





2015

EXCELLENCE

AWARDS

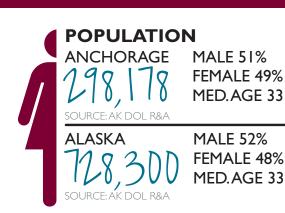
SILVER

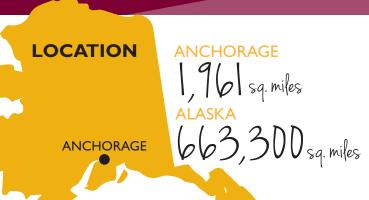






Anchorage Fast Facts





HOUSING

VACANCY RATE

SOURCE: U.S. CENSUS BUREAU 2011-2015 5 YEAR ESTIMATES

AVG. SALES PRICE

SOURCE: AK MLS

RENTAL VACANCY RATE

SOURCE: AK DOL R&A

AVG. RENT (APT.)

SOURCE: AK DOL R&A

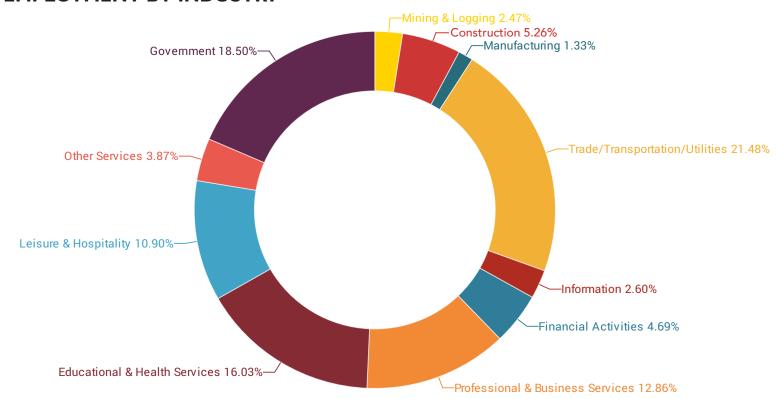
EDUCATION

ANCHORAGE SCHOOL 48,474 DISTRICT ENROLLMENT

ELEMENTARY SCHOOLS 60 MIDDLE SCHOOLS 10 **HIGH SCHOOLS** 8 **ALTERNATIVE SCHOOLS 22 CHARTER SCHOOLS** 8

LANGUAGES SPOKEN AT HOME SOURCE: ANCHORAGE SCHOOL DISTRICT 9/30/15

AVERAGE MONTHLY EMPLOYMENT BY INDUSTRY



COST OF LIVING

Anchorage's overall index in 2015 was 132.4, or 132.4 percent of the national average. Another way of looking at it would be to say that the cost of living in Anchorage is 32.4 percent higher than the average American city.

COMPONENT	WEIGHT	2013	2014	2015	CHG 2007-15	CHG 2014-15
OVERALL INDEX	100%	126.2	128.5	132.4	6.4	3.9
GROCERY ITEMS	13.48%	113	123.4	122.8	-7.0	-0.6
HOUSING	26.05%	155.1	157.8	163.9	19.9	6.1
UTILITIES	9.95%	99	97	104.8	-1.3	7.8
TRANSPORTATION	12.63%	107.3	105.1	118.3	14.8	13.2
HEALTH CARE	4.85%	139.2	139.9	139.4	6.9	-0.5
MISC.	33.01%	122.3	122.4	121.8	-4.8	-0.6

ARMED FORCES LABOR FORCE*

ANCHORAGE 3.0% ALASKA 3.0% UNITED STATES 0.4%

SOURCE: JOBS EQ
*PERCENTAGE OF TOTAL POPULATION

WORKFORCE

LABOR FORCE
UNEMPLOYMENT RATE
HIGH SCHOOL DIPLOMA OR HIGHER*
BACHELOR'S DEGREE OR HIGHER*

ANCHORAGE ALASKA 171,079 396,856 5.0% 7.3% 92.5% 91.8% 32.9% 27.7%

SOURCES: AK DOL R&A, CENSUS 2010-2014 ACS 5 YR ESTIMATE \ast POPULATION 25 OR OLDER

S INCOME
MEDIAN HOUSEHOLD INCOME
CENSUS 2010-2014 ACS SURVEY 5 YR EST

ANCHORAGE ALASKA \$78,121 \$71,829 Anchorage is **less than 9.5 hours from 90 percent** of the industrialized world.

Anchorage is a major port, around 90 percent of the merchandise purchased by the majority of Alaskans passes through the Port.

TRANSPORTATION CARGO STATS



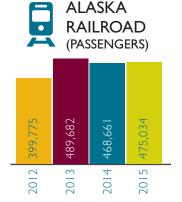


PORT OF





PASSENGER STATS





PEOPLEMOVER (PASSENGERS)





TED STEVENS ANCHORAGE
INTERNATIONAL AIRPORT
(PASSENGERS ENPLANED & DEPLANED)



SOURCES: ALASKA RAILROAD, PORT OF ANCHORAGE, MUNICIPALITY OF ANCHORAGE AND ALASKA INTERNATIONAL AIRPORT SYSTEM *ROUNDED ESTIMATE

BUDGET INCOME	FY2016*	FY2015	FY2014	FY2013
Grants & Contracts	627,031	596,172	1,383,900	1,527,758
Private Cash	1,097,000	994,248	940,742	832,949
In-Kind	246,158	159,843	145,460	149,149
Misc. & Interest	1,600	3,837	5,527	32,362
TOTAL INCOME	1,971,789	1,754,100	2,475,629	2,542,218
EXPENSES Program Management & General Fundraising	1,402,200 314,935 241,321	1,310,113 292,196 188,917	1,934,375 296,873 199,481	2,121,241 322,279 176,436
TOTAL EXPENSES	1,958,456	1,791,226	2,430,729	2,620,056
NET INCOME *Projected	\$13,333	\$(37,126)	\$44,900	\$(77,838)

AEDC Investors

DIAMOND \$20,000+













































PLATINUM \$10,000+

ENSTAR Natural Gas Co. First National Bank Alaska Hotel Captain Cook KeyBank KTUU

Northrim Bank Ohana Media Group, LLC Providence Health & Services Alaska Stantec **TOTE Maritime**

GOLD \$5,000+

Alaska Railroad Corporation Alaska Regional Hospital Aleut Corporation AT&T Alaska BAC Transportation **BDO USA LLP** Calista Corporation Chugach Electric Association, Inc. Coffman Engineers Inc.

Cook Inlet Housing Authority Creative Lighting & Sound FedEx Express Flint Hills Resources **KPB** Architects Lynden Inc. Orthopedic Physicians Anchorage Pacific Northwest Regional Council of Carpenters Peak Oilfield Services Company

Princess Cruises Rasmuson Foundation Shell The Superior Group, Inc. The Wilson Agency Thompson & Co. Public Relations

SILVER \$2,500+

Alaska Business Monthly Alaska Channel Alaska Executive Search Alaska National Insurance Company Alaska Public Media Anchorage Downtown Partnership, Ltd. Architects Alaska, Inc. Bering Straits Native Corporation Birch Horton Bittner & Cherot Brews Brothers (Glacier Brewhouse) Carlile Transportation

Chugach Alaska Corporation Cook Inlet Tribal Council DenaliTEK Incorporated Eklutna, Inc Gonzalez Marketing Graphicworks iHeartMedia IL Properties, Inc Microcom NANA Development Corporation Northern Air Cargo

Odom Corporation Penco Properties Petrotechnical Resources of Alaska RIM Architects **RSA** Engineering SteamDot Tesoro Alaska Petroleum Companies, Inc. The Alaska Club The Boardroom Think Office, LLC Verizon Wireless

BRONZE \$500+

Accurate Vision Clinic

AECOM

Agnew Beck Consulting

AK Supply Inc

Alaska AFL-CIO

Alaska Cargoport, LLC

Alaska Growth Capital

Alaska Housing Finance Corporation

Alaska Institute of Surgical & Medical Specialties

Alaska Magazine

Alaska Permanent Capital Management

Alaska Rubber and Supply Inc.

Alaska Sales and Service

Alaska Salmon Alliance

Alaska Sausage and Seafood

Alaska SeaLife Center

Alaska Small Business Development Center

Alaska Waste

Alyeska Pipeline Service Company

Alyeska Resort

Alyeska Title Guarantee Agency

American Marine International

Anchorage 5th Avenue Mall - Simon Property

Anchorage Concert Association

Anchorage Convention Centers-SMG

Anchorage Fracture & Orthopedic Clinic, PC

Anchorage Golf Course & O'Malley's on the Green

Anchorage Marriott Downtown

Anchorage Museum at Rasmuson Center

Anchorage Public Library

Anchorage Sand and Gravel Co.

Aprokrisis, LLC

Arcadis

Arctic Controls, Inc.

Arctic Wire Rope & Supply, Inc.

Art Services North

Artique, Ltd

Bank of America Merrill Lynch

BBFM Engineers Inc.

Beacon Media + Marketing

Beacon Occupational Health & Safety

Services, Inc.

Bear Tooth Theatrepub

Better Business Bureau

Bettisworth North Architects & Planners, Inc.

Bond Commercial Properties

Brilliant Media Strategies

Bristol Bay Native Corporation

Building and Construction Trades Council of

South Central Alaska

Capital Management Benefits Corp.

Carr Gottstein Properties

Chenega Corporation

Chenega Energy

C2 North LLC

Chugiak-Eagle River Chamber of Commerce

Coastal Television Color Art Printing

Commodity Forwarders, Inc.

Connect Alaska

Cornerstone Construction Co., Inc.

Cornerstone Credit Services

Covenant House Alaska

Credit Union I

Criterion General, Inc.

Davis Constructors & Engineers, Inc.

Denali Federal Credit Union

Dittman Research

Dowland Bach Corporation

Environmental Management Inc.

Epoch Men's Health

Excel Construction

F.R. Bell & Associates, Inc. Fairweather LLC

Florcraft

Frampton and Opinsky LLC Furniture Enterprises of Alaska, Inc.

Gina Bosnakis & Associates

Girdwood 2020

Grant Thorton LLP

Hawk Consulting

HB Strategies

HDR Alaska, Inc.

Hilton Anchorage

Holmes Weddle & Barcott PC Hope Community Resources, Inc.

Hot Wire LLC

Hughes Gorski Seedorf Odsen

& Tervooren, LLC

International Union of Operating

Engineers, Local 302

Jack White Real Estate

JW Industries

Ken Brady Construction

Kiewit Building Group

Kittelson & Associates **KPMG**

Kumin and Associates, Inc

Lottsfeldt Strategies

Mabel T. Caverly Senior Center

Marsh & McLennan Agency LLC

Matanuska Electric Association, Inc

Matanuska Telephone Association

Matanuska Valley Federal Credit Union

Matson

MBA Consulting Engineers, Inc.

Michael Baker Jr., Inc.

Millrock Resources, Inc.

Mind Matters Research, LLC

NANA Management Services (NMS)

National Cooperative Bank

NeighborWorks Alaska

Norcoast Mechanical North Star Terminal & Stevedore LLC Northern Economics, Inc.

Old Harbor Native Corporation

Opti Staffing Group

Pacific Northern Academy

PangoMedia, LLC

Parker, Smith & Feek, Inc. Petro Marine Services

Pfeffer Development LLC

Quantum Spatial

R&M Consultants,Inc.

Ravn Alaska

RE/MAX Dynamic Properties

Reid Middleton, Inc.

RLG International

RMG Real Estate Experts at Keller

Williams Realty

Roger Hickel Contracting Inc.

Schneider Structural Engineers

SLR International Corporation

Sockeye Business Solutions

Spawn Ideas, Inc.

Spenard Builders Supply

Spenard Roadhouse

Stoel Rives LLP

The Arc of Anchorage

The Foraker Group

The Lakefront Anchorage

The Planning Group of Anchorage

The Trust Land Office

UAA College of Arts & Sciences UAA College of Business & Public

Policy

UAA Community & Technical College

Univar USA

Vertical Harvest Hydroponics

Visit Anchorage

Wilson Strategic

Yuit IIC YWCA Alaska

