

Windt Pearson, Rebecca A,

From: Steven Kantor (HTS) <steven.kantor@hilltopsecurities.com>
Sent: Tuesday, December 12, 2017 1:24 PM
To: Tony M. Izzo; Edward M. Jenkin; Tony R. Zellers; David W. Pease; Matthew J. Reisterer
Cc: Johnston, Mark A.
Subject: RE: Interest from MEA regarding ML&P

Tony

We are requesting a two year employment guarantee and a two year rate freeze
Have you been able to access the site?
Steve

From: Tony M. Izzo
Sent: Tuesday, December 12, 2017 4:05:31 PM
To: Steven Kantor (HTS); Edward M. Jenkin; Tony R. Zellers; David W. Pease; Matthew J. Reisterer
Cc: Johnston, Mark A.
Subject: RE: Interest from MEA regarding ML&P

Steve,

We are in the range of \$1 billion. This depends on what we see in the data room in terms of what it takes to make it accretive. We anticipate a significant reduction in head count and will need to review labor contracts, MOA shared services, etc., etc.

Thanks,

Tony

From: Steven Kantor (HTS) [mailto:steven.kantor@hilltopsecurities.com]
Sent: Tuesday, December 12, 2017 10:39 AM
To: Tony M. Izzo ; Edward M. Jenkin ; Tony R. Zellers ; David W. Pease ; Matthew J. Reisterer
Cc: Johnston, Mark A.
Subject: RE: Interest from MEA regarding ML&P

Tony

We are looking for a range as to what you would expect to pay for the utility
Steve

From: Tony M. Izzo <Tony.izzo@mea.coop>
Sent: Tuesday, December 12, 2017 1:54:14 PM
To: Steven Kantor (HTS); Edward M. Jenkin; Tony R. Zellers; David W. Pease; Matthew J. Reisterer
Cc: Johnston, Mark A.
Subject: RE: Interest from MEA regarding ML&P

*** EXTERNAL SENDER ***

Steve,

Our formal expression of interest was sent in writing to Mayor Berkowitz last week. Otherwise, please consider this email as our expression of interest.

Regards,

Tony

From: Steven Kantor (HTS) [mailto:steven.kantor@hilltopsecurities.com]
Sent: Monday, December 11, 2017 5:47 PM

To: Edward M. Jenkin <Edward.Jenkin@mea.coop>; Tony M. Izzo <Tony.Izzo@mea.coop>; Tony R. Zellers <Tony.Zellers@mea.coop>; David W. Pease <David.Pease@mea.coop>; Matthew J. Reisterer <Matthew.Reisterer@mea.coop>

Cc: Johnston, Mark A. <JohnstonMA@ci.anchorage.ak.us>

Subject: Interest from MEA regarding ML&P

Tony, Matt, Ed, Tony and David

Thank you for your interest in ML&P. As you know we are in the midst of an expedited process to provide the City of Anchorage with a recommendation.

As a result, we will need an expression of interest from you by close of business Wednesday, December 13, 2017.

Both Mark and I are available to answer any questions you might have at your convenience.

Please let me know if you would like to set up a conference call.

Thanks

Steve

Steven Kantor

Regional Managing Director

Hilltop Securities

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Steven.kantor@HilltopSecurities.com

Please note: Our email address has changed

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